

# Dissemination, Exploitation, Engagement and Co-creation

04 March 2026 online



# **AGENDA**

08:45 - 09:00	Logging into the webinar platform
09:00 - 09:15	Event opening and introduction to the course
09:15 - 10:00	Dissemination strategy

- How to approach the dissemination strategy development?
- How to assess your target groups, what channels and tools to consider, how to ensure proper messages spread with adequate timing?
- What key performance indicators should you use? What are realistic targets?
- Best practices

(10:00 - 10:15 Break)

# 10:15 – 11:00 Exploitation and IP strategy and management

- Exploitation management vs. innovation management
- Non-commercial exploitation routes
- Commercialisation (Licencing, joint ventures, spin-offs, etc.)
- IPR management in 2.2
- Assess novelty element and innovation deployment potential
- Budgetary aspects

(11:00 - 11:15 Break)

# 11:15 – 12:00 Stakeholder engagement and co-creation

- Open innovation and Open science in HE proposals
- What to commit yourself to? What will be the legal obligations?
- Good practices in stakeholder engagement, co-creation of innovation and citizen science

### 12:00 Remaining questions, end of course